



KENNY HARPER

CONTACT

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TECHNICAL SKILLS

- HTML5 and CSS3
- JavaScript (ES6+)
- Python and PHP
- SQL and MySQL
- C# and Java
- React and jQuery
- Bootstrap and responsive design
- Mobile-first development
- Node.js and Express.js
- RESTful APIs
- Database design and applications
- Git version control
- Clean code principles
- Agile methodologies

LANGUAGES

English

Native

Spanish

Elementary

PROFESSIONAL SUMMARY

Full Stack Developer with a strong foundation in sales and business development. Completed a rigorous 12-month full-stack development program and earned Codecademy certifications. Proficient in creating responsive, data-driven web applications using modern technologies. Aiming to leverage technical skills alongside business acumen in a full-stack developer position.

WORK HISTORY

Coding Trainee - Full Stack Development 02/2025 - 02/2026 IT Career Switch

- Completed intensive 12-month full-stack development programme covering modern web technologies and software engineering principles
- Delivered practical web and software development projects demonstrating proficiency in front-end and back-end technologies
- Achieved industry-recognised certifications validating technical competency in software development
- Collaborated with peers on group projects using version control (Git) and Agile methodologies
- Developed problem-solving skills through debugging, testing, and optimising code for various applications

Football Coach / Construction Worker 06/2024 - 12/2025 London Eagles Football Club & Oliver and Sons Ltd

- Coached youth football teams across multiple age groups, developing training programmes and monitoring player performance
- Managed team logistics, scheduling, and communication with parents and stakeholders
- Worked on new build development construction projects, ensuring adherence to safety standards and project timelines
- Demonstrated adaptability and strong work ethic across diverse working environments
- Collaborated effectively with teams to deliver quality results under pressure

Business Development Manager 07/2023 - 05/2024 Just Eat

- Achieved recognition as best performing new starter in sales across London region
- Onboarded independent restaurants and grocery businesses across 8 demographic regions in Southwest London using data-driven strategies
- Analyzed market data and KPIs to identify business opportunities, address cuisine gaps, and inform strategic decision-making
- Drove revenue growth through cross-selling, customer retention initiatives, and strategic upselling

EDUCATION

Master's Degree: Sport Performance Analysis (Applied Pathway), Cardiff Metropolitan University, Distinction Grade (09/2018 - 05/2020)

BSc (Hons): Sport, Health, and Exercise Sciences with Professional Practice (3 Academic Scholarships), Brunel University London, First Class Honours (09/2014 - 08/2018)

Bachelor of Science: Kinesiology (Bilateral Exchange Programme scholarship), San Francisco State University GPA: 4.0 (Deans List) (09/2015 - 06/2016)

NVQ Level 3: BTEC Sport, Health and Exercise Sciences, Elthorne Park Sixth Form, D* D* D* (09/2012 - 06/2014)

CERTIFICATIONS

- Codecademy Full-Stack Engineer Career Path
- Learn Python 3
- Learn PHP
- Learn jQuery
- Learn Java
- Learn C#

REFERENCES

- Vijay Bapodra, Regional Sales Manager, Just Eat, Vijay.bapodra@justeattakeaway.com
- Nick Rowe, Branch Manager, Rolfe-East, Nick@rolfe-east.com, 02085791111
- Shane Active, Director for Sales & Lettings, Rolfe-East, Shane@rolfe-east.com, 02085791111

Sales Negotiator

10/2021 - 02/2023

Rolfe-East (Northfields & Greenford Offices)

- Generated new business and ensured positive sales progression to consistently meet banking targets across two offices
- Reviewed sales strategies and developed marketing plans in response to property market dynamics (buyers' and sellers' markets)
- Developed and maintained strong customer relationships to generate repeat business and secure new instructions from existing and prospective clients
- Negotiated and closed property deals efficiently, demonstrating strong sales acumen and client relationship management
- Managed multiple client portfolios simultaneously while maintaining high service standards

Construction labourer

06/2020 - 09/2021

Futuristic Services

- Adhered strictly to health and safety regulations, minimising potential hazards.
- Loaded and unloaded construction supplies to facilitate work flow.
- Enhanced overall project completion speed through effective teamwork skills.
- Transported heavy equipment from storage areas to site locations, ensuring availability of necessary resources.

Advanced Phase Data Analyst Intern

08/2019 - 05/2020

Football Association of Wales

- Supporting on-camp analysis U17 & U19's UEFA Euro Championship Qualifiers (Home & Away).
- Creating video clips and producing performance-related data to support best practice and help enhance organisation performances.
- Data checking all relevant statistical databases.
- Assisting Coach Education events, such as filming and creating montages for national coaching courses and conferences.

Academy Data Analyst Intern

10/2018 - 06/2019

Swansea City Football Club

- Filming and coding for Category 1 Academy aged group teams (U12's - U18's).
- Maintaining statistical databases relevant to each academy group.
- Creating reports to enhance the team's and individual players performance.
- Assisting with pre-match, post-match and IDP Presentations.

First Team GPS & Player Monitoring Data Intern

09/2016 - 06/2017

Watford Football Club

- Assisted Sport Science Department with data collection and analysis for English Premier League first team squad
- Provided key performance feedback to coaching and medical staff based on GPS and monitoring data from training sessions and competitive matches
- Monitored player physical development through gym sessions, training programmes, and individualised injury prevention protocols
- Conducted one-on-one fitness monitoring sessions supporting player rehabilitation and performance optimisation